

SAN DIEGO MARKET UPDATE

SEPTEMBER 2018



| | | SINGLE FAMILY HOMES | | | CONDOS | | | SFR ONLY |
|-------------------------|----------|------------------------------|----------------------------|-----------------------------|--------------------|-------------------------------|-----------------------------|---------------------------|
| COMMUNITY NAME | ZIP CODE | SALES OF SINGLE FAMILY HOMES | PRICE MEDIAN SFR (\$1,000) | PRICE % CHG FROM SEPT. 2017 | SALES COUNT CONDOS | PRICE MEDIAN CONDOS (\$1,000) | PRICE % CHG FROM SEPT. 2017 | MEDIAN HOME PRICE/ SQ. FT |
| SAN DIEGO COUNTY | | 1,811 | \$615 | 5.1% | 861 | \$428 | 5.6% | \$359 |
| ALPINE | 91901 | 14 | \$690 | 14.9% | 3 | \$250 | -1.4% | \$298 |
| BAY PARK | 92110 | 16 | \$785 | 7.2% | 16 | \$424 | 2.2% | \$535 |
| BONITA | 91902 | 13 | \$785 | 8.0% | 3 | \$320 | 10.3% | \$317 |
| BONSALL | 92003 | 4 | \$700 | -38.6% | 3 | \$319 | 3.6% | \$241 |
| BORREGO SPRINGS | 92004 | 6 | \$234 | 0.6% | 1 | \$45 | n/a | \$133 |
| BOULEVARD | 91905 | 2 | \$115 | -68.0% | 0 | n/a | n/a | \$162 |
| CAMPO | 91906 | 5 | \$335 | 20.7% | 0 | n/a | n/a | \$176 |
| CARDIFF BY THE SEA | 92007 | 5 | \$1,100 | 23.7% | 0 | n/a | n/a | \$745 |
| CARLSBAD | 92008 | 17 | \$950 | 13.4% | 10 | \$649 | 3.1% | \$479 |
| CARLSBAD | 92009 | 35 | \$1,000 | 4.7% | 12 | \$453 | -8.8% | \$373 |
| CARLSBAD | 92010 | 6 | \$908 | 23.5% | 3 | \$510 | -10.7% | \$389 |
| CARLSBAD | 92011 | 15 | \$1,045 | 30.6% | 8 | \$679 | -20.7% | \$468 |
| CARMEL VALLEY | 92130 | 31 | \$1,283 | 4.2% | 30 | \$670 | 13.6% | \$452 |
| CHULA VISTA | 91910 | 28 | \$524 | -6.5% | 8 | \$376 | 10.7% | \$339 |
| CHULA VISTA | 91911 | 27 | \$489 | 5.1% | 11 | \$349 | 5.8% | \$320 |
| CHULA VISTA | 91913 | 20 | \$614 | 10.3% | 16 | \$378 | 0.7% | \$281 |
| CHULA VISTA | 91914 | 16 | \$980 | 30.7% | 2 | \$399 | -0.4% | \$274 |
| CHULA VISTA | 91915 | 23 | \$630 | -5.6% | 27 | \$438 | -0.2% | \$286 |
| CLAIREMONT | 92117 | 30 | \$664 | 7.9% | 9 | \$465 | 1.9% | \$500 |
| COLLEGE GROVE | 92115 | 39 | \$516 | -7.9% | 15 | \$326 | 17.3% | \$410 |
| CORONADO | 92118 | 16 | \$1,738 | -10.7% | 13 | \$1,340 | 19.1% | \$792 |
| DEL MAR | 92014 | 8 | \$2,310 | 37.1% | 10 | \$1,272 | 16.9% | \$786 |
| DESCANSO | 91916 | 2 | \$525 | 59.6% | 0 | n/a | n/a | \$201 |
| DOWNTOWN | 92101 | 2 | \$1,005 | 18.2% | 75 | \$565 | 9.2% | \$591 |
| DULZURA | 91917 | 0 | n/a | n/a | 0 | n/a | n/a | n/a |
| EAST SAN DIEGO | 92102 | 7 | \$499 | -3.2% | 4 | \$368 | 39.9% | \$440 |
| EAST SAN DIEGO | 92105 | 25 | \$483 | 20.6% | 7 | \$305 | 27.1% | \$473 |
| EL CAJON | 92019 | 37 | \$580 | 0.0% | 13 | \$352 | 5.1% | \$323 |
| EL CAJON | 92020 | 27 | \$575 | 15.9% | 4 | \$253 | -8.0% | \$361 |
| EL CAJON | 92021 | 38 | \$499 | -3.1% | 8 | \$338 | 0.7% | \$321 |
| ENCANTO | 92114 | 32 | \$425 | 0.1% | 0 | n/a | n/a | \$309 |
| ENCINITAS | 92024 | 44 | \$1,200 | 17.1% | 11 | \$575 | -5.7% | \$543 |
| ESCONDIDO | 92025 | 29 | \$607 | 22.6% | 2 | \$502 | 19.5% | \$310 |
| ESCONDIDO | 92026 | 48 | \$547 | 12.1% | 8 | \$245 | 18.1% | \$283 |
| ESCONDIDO | 92027 | 34 | \$508 | 12.9% | 8 | \$226 | 7.9% | \$302 |
| ESCONDIDO | 92029 | 21 | \$642 | -21.3% | 2 | \$446 | n/a | \$330 |
| FALLBROOK | 92028 | 53 | \$551 | -3.5% | 1 | \$295 | -11.9% | \$272 |
| GRANTVILLE | 92120 | 24 | \$612 | -11.1% | 7 | \$320 | -2.3% | \$401 |
| HILLCREST | 92103 | 14 | \$875 | -9.3% | 23 | \$460 | -24.7% | \$599 |
| IMPERIAL BEACH | 91932 | 10 | \$590 | 8.9% | 6 | \$466 | -0.3% | \$500 |
| JACUMBA | 91934 | 0 | n/a | n/a | 0 | n/a | n/a | n/a |
| JAMUL | 91935 | 7 | \$620 | -12.8% | 0 | n/a | n/a | \$299 |
| JULIAN | 92036 | 5 | \$389 | 3.0% | 0 | n/a | n/a | \$284 |
| LA JOLLA | 92037 | 18 | \$2,250 | 14.8% | 37 | \$718 | 20.6% | \$783 |
| LA MESA | 91941 | 32 | \$705 | 34.3% | 4 | \$339 | 12.0% | \$346 |
| LA MESA | 91942 | 19 | \$530 | 1.0% | 13 | \$345 | -4.2% | \$368 |



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| LAKESIDE | 92040 | 30 | \$475 | -5.0% | 8 | \$285 | 23.3% | \$330 |
| LEMON GROVE | 91945 | 18 | \$460 | 2.2% | 5 | \$305 | 5.2% | \$357 |
| LINDA VISTA | 92111 | 23 | \$625 | 7.1% | 11 | \$465 | 19.2% | \$450 |
| LOGAN HEIGHTS | 92113 | 9 | \$395 | -6.0% | 7 | \$245 | -24.4% | \$401 |
| MIRA MESA | 92126 | 42 | \$618 | 10.7% | 15 | \$343 | -4.3% | \$424 |
| MISSION VILLAGE | 92123 | 17 | \$615 | 0.8% | 3 | \$572 | 37.0% | \$448 |
| NATIONAL CITY | 91950 | 17 | \$430 | 10.3% | 2 | \$278 | -22.9% | \$416 |
| NORMAL HEIGHTS | 92116 | 14 | \$675 | 8.4% | 10 | \$398 | 34.8% | \$778 |
| NORTH PARK | 92104 | 21 | \$695 | -0.6% | 15 | \$419 | 22.3% | \$632 |
| OCEAN BEACH | 92107 | 12 | \$1,250 | 6.4% | 8 | \$569 | 23.6% | \$591 |
| OCEANSIDE | 92054 | 28 | \$615 | -3.6% | 20 | \$523 | 0.5% | \$401 |
| OCEANSIDE | 92056 | 58 | \$575 | 8.5% | 5 | \$330 | -6.0% | \$340 |
| OCEANSIDE | 92057 | 63 | \$447 | -7.6% | 9 | \$355 | 13.6% | \$288 |
| OCEANSIDE | 92058 | 10 | \$529 | 6.9% | 6 | \$359 | 5.2% | \$302 |
| PACIFIC BEACH | 92109 | 9 | \$1,305 | 9.9% | 20 | \$495 | -13.9% | \$756 |
| PALOMAR MOUNTAIN | 92060 | 0 | n/a | n/a | 0 | n/a | n/a | n/a |
| PARADISE HILLS | 92139 | 10 | \$437 | 2.2% | 6 | \$353 | 18.5% | \$317 |
| PAUMA VALLEY | 92061 | 5 | \$661 | 21.0% | 0 | n/a | n/a | \$248 |
| PINE VALLEY | 91962 | 4 | \$475 | -1.0% | 0 | n/a | n/a | \$259 |
| POINT LOMA | 92106 | 12 | \$1,100 | 5.8% | 5 | \$747 | 20.5% | \$595 |
| POTRERO | 91963 | 0 | n/a | n/a | 0 | n/a | n/a | n/a |
| POWAY | 92064 | 37 | \$780 | 13.2% | 4 | \$308 | -32.3% | \$392 |
| RAMONA | 92065 | 31 | \$543 | 1.4% | 3 | \$375 | 24.2% | \$290 |
| RANCHITA | 92066 | 2 | \$311 | 34.1% | 0 | n/a | n/a | \$170 |
| RANCHO BERNARDO | 92127 | 39 | \$1,115 | 6.2% | 11 | \$408 | -17.2% | \$381 |
| RANCHO BERNARDO | 92128 | 36 | \$717 | 6.4% | 44 | \$494 | 12.7% | \$404 |
| RANCHO PENASQUITOS | 92129 | 31 | \$790 | 6.0% | 18 | \$400 | -7.0% | \$396 |
| RANCHO SANTA FE | 92067 | 11 | \$3,150 | 25.5% | 1 | \$927 | -28.9% | \$513 |
| RANCHO SANTA FE | 92091 | 7 | \$1,900 | -9.1% | 0 | n/a | n/a | \$536 |
| SAN CARLOS | 92119 | 20 | \$627 | -4.0% | 13 | \$320 | 4.1% | \$408 |
| SAN DIEGO | 92108 | 1 | \$675 | 4.7% | 39 | \$349 | -5.7% | \$386 |
| SAN DIEGO | 92112 | 0 | n/a | n/a | 0 | n/a | n/a | n/a |
| SAN MARCOS | 92069 | 20 | \$601 | 4.5% | 9 | \$380 | -24.3% | \$292 |
| SAN MARCOS | 92078 | 42 | \$785 | 8.2% | 18 | \$455 | 0.3% | \$334 |
| SAN YSIDRO | 92173 | 2 | \$516 | 17.2% | 0 | n/a | n/a | \$261 |
| SANTA YSABEL | 92070 | 1 | n/a | n/a | 0 | n/a | n/a | n/a |
| SANTEE | 92071 | 35 | \$570 | 13.3% | 24 | \$365 | 5.8% | \$353 |
| SCRIPPS RANCH | 92131 | 16 | \$890 | 1.7% | 13 | \$505 | 3.1% | \$392 |
| SOLANA BEACH | 92075 | 6 | \$1,444 | 0.0% | 9 | \$733 | 0.7% | \$672 |
| SOUTH SAN DIEGO | 92154 | 17 | \$535 | 4.9% | 14 | \$358 | 8.0% | \$296 |
| SPRING VALLEY | 91977 | 42 | \$460 | 5.7% | 4 | \$350 | 40.0% | \$315 |
| SPRING VALLEY | 91978 | 7 | \$540 | 8.0% | 3 | \$288 | -0.9% | \$286 |
| TIERRASANTA | 92124 | 7 | \$810 | 22.3% | 8 | \$458 | 8.9% | \$395 |
| UNIVERSITY CITY | 92121 | 2 | \$970 | 10.5% | 2 | \$600 | 0.0% | \$385 |
| UNIVERSITY CITY | 92122 | 7 | \$895 | -0.4% | 18 | \$516 | 7.2% | \$549 |
| VALLEY CENTER | 92082 | 16 | \$657 | 9.2% | 0 | n/a | n/a | \$281 |
| VISTA | 92081 | 13 | \$590 | 7.3% | 8 | \$320 | -31.0% | \$343 |
| VISTA | 92083 | 21 | \$480 | -5.9% | 5 | \$380 | 18.8% | \$315 |
| VISTA | 92084 | 33 | \$565 | 1.1% | 5 | \$445 | 86.2% | \$293 |
| WARNER SPRINGS | 92086 | 0 | n/a | n/a | 0 | n/a | n/a | n/a |

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